

# BIOGRAPHY



## **Don Teter, Regional Vice President, Mid-South Region**

Don Teter is regional vice president, Mid-South Region, for Core & Main, a leading distributor of waterworks and fire protection infrastructure products in the U.S.

Teter began his 22-year tenure with Core & Main opening a new sales territory in 1999. Having worked as a branch and district manager in the Southeast region, Teter was most recently the Mid-South area director. His solution-oriented leadership style is a foundational driver of sales growth and operational excellence in the Mid-South region as Core & Main continues its dedication to customer success and empowering local teams.



Prior to joining Core & Main, Teter served as a member of a SWAT team and as a K-9 handler for emergency response teams. He is a graduate of East Carolina University.

### **About Core & Main**

*Based in St. Louis, Core & Main is a leader in advancing reliable infrastructure™ with local service, nationwide®. As a leading specialized distributor with a focus on water, wastewater, storm drainage and fire protection products, and related services, Core & Main provides solutions to municipalities, private water companies and professional contractors across municipal, non-residential and residential end markets, nationwide. With approximately 320 locations across the U.S., the company provides its customers local expertise backed by a national supply chain. Core & Main's 4,500 associates are committed to helping their communities thrive with safe and reliable infrastructure. Visit [coreandmain.com](http://coreandmain.com) to learn more.*

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