## **BIOGRAPHY**



## **Rich Schaefer,** Regional Vice President, Central Core & Main

Rich Schaefer is the regional vice president, Central Region, for Core & Main, a leading specialized distributor with a focus on water, wastewater, storm drainage and fire protection products, and related services. Schaefer is responsible for sales growth, profitability and operational excellence for the region, which includes Indiana, Kansas, Missouri, Ohio and Southern Illinois.

Since he joined the organization as assistant controller in 2005, Schaefer acquired positions of increased responsibility, including director of accounting and controller, director of strategic analysis and director of operations, North



Region. Prior to joining the company, he worked in public accounting as an auditor and business consultant for Rubin Brown. Schaefer has worked strategically to analyze financial results, evaluate market and product opportunities, increase efficiencies, and develop and implement regionally aligned action plans and budgets.

Schaefer earned his MBA in accounting from Missouri State University and a bachelor's degree in marketing and management from the University of Missouri-Columbia. In addition to his full-time work at Core & Main, Schaefer serves on the board for the Water and Sewer Distributors of America (WASDA). Schaefer is also a Missouri Licensed Certified Public Accountant.

## **About Core & Main**

Based in St. Louis, Core & Main is a leader in advancing reliable infrastructure™ with local service, nationwide®. As a leading specialized distributor with a focus on water, wastewater, storm drainage and fire protection products, and related services, Core & Main provides solutions to municipalities, private water companies and professional contractors across municipal, non-residential and residential end markets, nationwide. With approximately 320 locations across the U.S., the company provides its customers local expertise backed by a national supply chain. Core & Main's 4,500 associates are committed to helping their communities thrive with safe and reliable infrastructure. Visit coreandmain.com to learn more.

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